











Goal of the session - to take a more detailed look at the programme objective "Improved employment opportunities on labour market" and to get ready to prepare successful projects on this topic.

What is planned for this session:

- Employment topic in the new central Baltic Programme
- Labour market situation in the Central Baltic region
- Rules of the programme regarding the PO6
- Hypothetical and real project ideas
- Relation to PO7 (which could also support projects related to employment policy)
- Zoom coffee pause meet other participants!





7 PROGRAMME OBJECTIVES

INNOVATIVE
BUSINESS DEVELOPMENT

IMPROVED ENVIRONMENT AND RESOURCE USE IMPROVED EMPLOYMENT OPPORTUNITIES

IMPROVED PUBLIC SERVICES

1. More exports by SMEs

- 3. Joint circular economy solutions
- 4. Improved coastal and marine environment
- 5. Decreased CO2 emissions

- 6. Improved employment opportunities on labour market
- 7. Improved public services and solutions for the citizens

2. More new scaled-up growth companies



PROGRAMME BASICS

118 million euros ERDF funding

20 million euro ERDF employment opportunities Partners from at least two participating countries

Clear cross-border added-value

2-step approach for regular projects

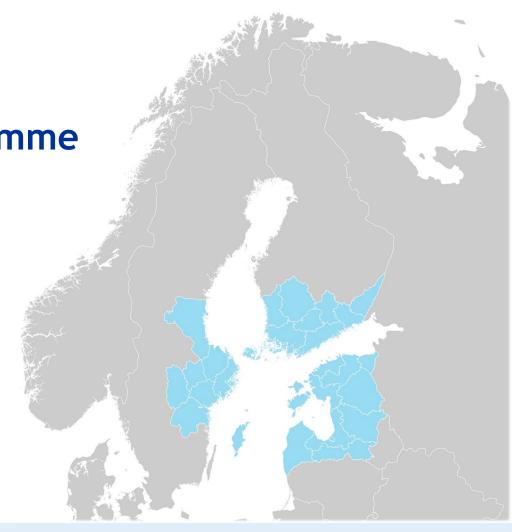
Small projects

First financed by the partners, ERDF part received after the report approved

Up to 4 million total per project\ up to 2 million total per partner

Up to 80% ERDF co-financing from the programme







Central Baltic region - challenges in the labour market

- The demand in the labour market develops faster than matching education can be provided.
- Identifying future labour market needs and the needed skills, and integrating these into educational processes.
- Gender pay gap is still in place.



Central Baltic region - challenges in the labour market

- Challenges in coordinating labour market services (e.g., information services, matchmaking services, trainings, benefits) across borders for joint labour market.
- People with social care responsibilities have less possibilities to access the labour market.
- Flexible forms of work (part time work, remote work and other types of flexible work) are underused.



PROGRAMME OBJECTIVE

6. IMPROVED EMPLOYMENT OPPORTUNITIES ON LABOUR MARKET

IMPROVED EMPLOYMENT OPPORTUNITIES



APPROACH AND SCOPE

- The approach derives from the challenges of less competitive groups in the society to access work opportunities, and labour market inflexibility.
- The goal is to strengthen and improve employment opportunities on the labour market through joint efforts in the region.
- The scope of this Programme Objective includes activities towards all counterparts of the labour market (i.e. employers organisations, trade unions, governments) and all sectors where work opportunities (including part time) are available.
- Facilitating employment supply and demand across borders is also supported, as well as entrepreneurship development activities towards the less competitive age groups and youth.



6. IMPROVED EMPLOYMENT OPPORTUNITIES ON LABOUR MARKET

RESULT INDICATORS

- 1. Number of people with increased competitiveness on labour market work contract achieved; work affiliation achieved; new qualification gained, certificate proving the completion of study programme; actively job-searching.
- **2. Number of organisations with applied additional anti-discriminatory policies** policy prepared, approved and applied.
- **3. Number of people with increased entrepreneurship** successful completion of a complex entrepreneurship programme.



INDICATIVE JOINT ACTIONS

- Awareness raising among target groups
- Designing and implementing trainings
- Incentives and services for employers
- Networking and dialogues between counterparts of labour market

- Digital tools for online skills development and working
- Entrepreneurship enhancing simulations and problem-solving exercises
- Mobility of participants
- Experience exchange and learning as result of joint implementation

All projects should use a **suitable mix of these actions** based on the project topic. The chosen mix of actions must be relevant for achieving the **contribution to both the project and programme results**.





6. IMPROVED EMPLOYMENT OPPORTUNITIES ON LABOUR MARKET

Result indicator

- Number of people with increased competitiveness on labour market
- Number of organisations with applied additional anti-discriminatory policies
- Number of people with increased entrepreneurship

Output indicators

- Number of participating (in project activities)organisations and companies
- Organisations cooperating across borders

Target group

• Less competitive groups (including young people under 25, people in pre-retirement, retired people, immigrants, and people with special needs and other less competitive groups) and companies.

Potential partners

 Organisations with competence and experience on labour market, organisations representing employees, employers, public authorities, organisations representing disadvantaged groups, and organisations with competence and experience on entrepreneurship.



Joint elements of cross-border cooperation

- The project approach and the activity plan should be joint and integrated.
- The indicative joint cross-border elements in projects are:
 - Mixed target group participants in project activities (e.g., joint trainings, seminars, etc.);
 - Jointly developed and implemented seminars, training programmes for target group employees and employers;
 - Jointly developed and used methods for learning and working;
 - Jointly developed and implemented teleworking and distant learning solutions;
 - Preparing and applying anti-discriminatory policies by organisations together.



Possible project examples

Online training + at work practice in another CB country = people with improved competitiveness Online or face to face seminars for employers from different CB countries to work on anti-discriminatory policies = new antidiscriminatory policies

Online training for an international group of trainees = people with improved competitiveness

Entrepreneurship training and problem solving exercises with elements of how to work in different CB countries = people with increased entrepreneurship skills Social dialogue activities with international experience exchange and agreement on anti discriminatory policies = new anti-discriminatory policies

NB - each of these needs to deliver <u>one</u> of the predefined project results!!!

-Needs to include a suitable mix of joint actions



Interlinkage with PO7 - Improving public services

- PO7 projects cannot be overlapping with programme objectives 1, 2, 3, 4, 5 or 6. They may work in the same general field but should then be aimed at different content and results.
- The same partners could work on different projects under PO6 and under PO7



Horisontal principles



- Sustainable development (including the Do no Specific Harm Principle)
- Equal opportunities and nondiscrimination
- Equality between men and women



Possibility of using small project type

Max 213 550 EUR total (including the preparation cost lump sum), max 1,5 years (18 months).

Note that if the total project budget remains under 200.000 EUR the project can only choose simplified cost options; such projects cannot apply any real cost.



What to consider when in planning phase?

PROGRAMME OBJECTIVES

Looking at the result and output indicators

THE RIGHT PARTNERS

- The technical eligibility has been widened
- More focus on the relevance of the partners resources and access to target group

SUSTAINABLE RESULTS

- Value-for-money through real results
- Plans for the use of results should be considered early on



Questions?

- Idea fitting the programme objectives?
- Target groups?
- Partnerships?
- Cross-border elements?
- Anything else?







Let us hear some project ideas!



Olga Bogdanova, olga.bogdanova@lab.fi

The idea is in developing the **entrepreneurial skills of university students with an immigrant background**. International students will create new products/services based on the skills acquired during studies and will sell them to collaborating companies by starting businesses.

Sirkka Komulainen, sirkka.komulainen@xamk.fi

GOLDEN OLDIES - Improving employment opportunities for older workers

- Project objectives regarding people: 1. Increasing the number of active job seekers in their 50-60s who have reduced competitiveness. 2. Understanding and tackling gender and health issues that may affect labour market participation. 3. Experiences and intervention methods exchanged between Finnish and Baltic project partners (2-3). 4.Education works together with jobseekers' services.
- Methods: Digital and direct, participatory interventions/workshops; knowledge exchange/visits/networking; cross-border comparisons and evaluations; training of jobseekers as well as recruiters.
- Outcomes: Older job applicants in their 50-60s search jobs, become employed during project or complete a short training course at Xamk; joint training packages for vocational and adult education colleges; improved gender- and health-sensitive recruitment processes





Lets meet some colleagues!

- 10 minutes in breakout rooms
- Tell others which country and organisation are you representing?
- Are you still looking for project partner organisations? What kind of partners?
- Anything about your project idea you would like to share?
- If don't have a specific project idea, what you think could be a good project in employment objective?



Get in touch with us!

- 1. More exports by SMEs
- 2. More new scaled-up growth companies
- 3. Joint circular economy solutions
- 4. Improved coastal and marine environment
- 5. Decreased CO2 emissions

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(Improved environment and resource use)

- 6. Improved employment opportunities on labour market
- 7. Improved public services and solutions for the citizens

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