

Central Baltic Programme





Central Baltic Programme 2021-2027 area







152 million euros ERDF funding

PROGRAMME BASICS

Up to 80% ERDF co-financing from the programme

Partners from at least two participating countries

Clear cross-border added-value

Regular projects (2-step approach): max. 4 MEUR per project, max. 2 MEUR per partner

(Small projects (1-step approach): up to 213 550 EUR, duration up to 18 months)



7 PROGRAMME OBJECTIVES

INNOVATIVE BUSINESS DEVELOPMENT

IMPROVED ENVIRONMENT AND RESOURCE USE IMPROVED EMPLOYMENT OPPORTUNITIES

IMPROVED PUBLIC SERVICES

1. More exports by SMEs

- 3. Joint circular economy solutions
- 6. Improved employment opportunities on labour market
- 7. Improved public services and solutions for the citizens

- 2. More new scaled-up growth companies
- 4. Improved coastal and marine environment
- 5. Decreased CO2 emissions



PROGRAMME OBJECTIVES

1. MORE EXPORTS
BY SMES

2. MORE NEW SCALED-UP COMPANIES

INNOVATIVE BUSINESS DEVELOPMENT

1. MORE EXPORTS BY SMES

Result indicator

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Companies with achieved sales and contracts to new markets

Output indicators

- SMEs introducing marketing or organisational innovation
- Enterprises with non-financial support (actively participating in project activities)

Target group

• Established, mature innovative SMEs of different sectors with international cooperation experience and capacity.

Potential partners

• Non-commercial organisations relevant and capable for implementing new market entry projects, for example non-commercial organisations with competence and experience on export and product development, sectoral associations, chambers of commerce or regional development agencies.

1. MORE EXPORTS BY SMEs

INDICATIVE JOINT ACTIONS

- Awareness raising
- Product/service development
- Developing joint offers of products and services
- Process development and digitalisation of processes
- Skills development and quality management

- Market information and research
- Branding and marketing of products and services
- Sales support activities on target markets: visits to target markets and buyers visits to CB region, fairs, market expert services
- Experience exchange and learning as result of joint implementation

Any project should use a **suitable mix of these actions** based on the project topic. The chosen mix of actions must be relevant for achieving the **contribution to both the project and programme results**.



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1. MORE EXPORTS BY SMEs (6)



BreedExpo2

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ISMEF LEF network Azerbaijan



Bridging4Growth

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INGOs

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NAT-TOUR-EXPO



PROGRAMME OBJECTIVES

1. MORE EXPORTS
BY SMES

2. MORE NEW SCALED-UP COMPANIES

INNOVATIVE BUSINESS DEVELOPMENT



2. MORE NEW SCALED-UP COMPANIES

Result indicator

• Number of scaled-up new growth companies

Output indicators

• Enterprises with non-financial support

Target group

• New companies with scaling-up challenges and ambition. All sectors where growth potential and joint interest exists are targeted.

Potential partners

• Non-commercial organisations with competence and experience for new business development, product development, internationalisation such as business development organisations, science parks, associations of companies and regional development agencies.

2. MORE NEW SCALED-UP COMPANIES

INDICATIVE JOINT ACTIONS

- Awareness raising
- Product development
- Process development and digitalisation
- Skills development

- Market opportunities research
- Branding and marketing
- Business model development and expansion of operations
- Experience exchange and learning as result of joint implementation

Any project should use a **suitable mix of these actions** based on the project topic. The chosen mix of actions must be relevant for achieving the **contribution to both the project and programme results**.



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2. MORE NEW SCALED-UP COMPANIES (5)



Baltic Impact Accelerator

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SCALE-ABLE





Cross-border program

ESCALTECH

Read more »

Scaleup Launchpad



WWW.SPARKUPHINU

NBSCALE

Read more »

Scaleup Launchpad



1. MORE EXPORTS BY SMEs

Project Idea Pitch

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Project Idea Pitch

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2. MORE NEW SCALED-UP COMPANIES

Project Idea Pitch

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PROGRAMME OBJECTIVES

3. JOINT CIRCULAR ECONOMY SOLUTIONS

4. IMPROVED COASTAL AND MARINE ENVIRONMENT

5. DECREASED CO2 EMISSIONS

IMPROVED ENVIRONMENT AND RESOURCE USE



3. JOINT CIRCULAR ECONOMY SOLUTIONS

Result indicator

The number of improved product/service cycles/chains

Output indicators

- Participations in joint actions across borders
- Pilot actions developed

Target group

• People, communities and businesses benefitting from reduced use of virgin materials, decreased waste, and increased reuse of products and materials.

Potential partners

• Public and non-profit organisations relevant for the targeted product chains.



3. JOINT CIRCULAR ECONOMY SOLUTIONS

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INDICATIVE JOINT ACTIONS

- Awareness raising of consumers, organisations
- Mapping the cross border product life cycles/chains
- Feasibility studies, plans and designs
- Trainings and skills development
- Joint product development prototyping activities and crossborder hackathons

- Development and implementation of methods and technologies to reduce the use of materials, reduce the waste and increase the reuse of materials
- Process developments and digitalisation of processes
- Small scale investments to reduce the use of materials, waste and increase the reuse of materials
- Experience exchange and learning as result of joint implementation

Any project should use a suitable mix of these actions based on the project topic. The chosen mix of actions must be relevant for achieving the contribution to both the project and programme results.





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3. JOINT CIRCULAR ECONOMY SOLUTIONS (3)



BALTIC2HAND

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Ce4Re

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TransFarm

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PROGRAMME OBJECTIVES

3. JOINT CIRCULAR ECONOMY SOLUTIONS

4. IMPROVED COASTAL AND MARINE ENVIRONMENT

5. DECREASED CO2 EMISSIONS

IMPROVED ENVIRONMENT AND RESOURCE USE



Result indicator

• The number of improved urban and agricultural load sources

Output indicators

- Participations in joint actions across borders
- Pilot actions developed

Target group

• People, communities, and businesses benefitting from reduced emissions.

Potential partners

• Public and non-profit organisations and authorities on national, regional, and local level, as well as private companies relevant for reducing nutrients, toxins and hazardous substances.

INDICATIVE JOINT ACTIONS

- Awareness raising
- Information collection, surveys
- Analysis and surveys, plans, drawings, and designs
- Designing, adapting methods
- Planning and investing into digital solutions and processes

- Joint pilot actions to reduce inflows of nutrients, toxins and hazardous substances
- Small scale investments to reduce inflows of nutrients, toxins and hazardous substances
- Experience exchange and learning as result of joint implementation

Any project should use a suitable mix of these actions based on the project topic. The chosen mix of actions must be relevant for achieving the contribution to both the project and programme results.





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4. IMPROVED COASTAL AND MARINE ENVIRONMENT (5)



BalticReed

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StoPWa



MUSTBE

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Re:Fish

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Sustainable Silage



PROGRAMME OBJECTIVES

3. JOINT CIRCULAR ECONOMY SOLUTIONS

4. IMPROVED COASTAL AND MARINE ENVIRONMENT

5. DECREASED CO2 EMISSIONS

IMPROVED ENVIRONMENT AND RESOURCE USE



5. DECREASED CO2 EMISSIONS

Result indicator

• Improved intermodal transport nodes and transport areas with CO₂ reductions

Output indicators

- Participations in joint actions across borders
- Pilot actions developed

Target group

• People, visitors, businesses as the users of less CO₂ intensive, improved transport nodes/areas, multimodal and mobility solutions.

Potential partners

 Public and non-profit organisations and authorities on national, regional and local level, private companies relevant for improving transport nodes/areas and achieving CO₂ reductions.

5. DECREASED CO2 EMISSIONS

INDICATIVE JOINT ACTIONS

- Awareness raising
- Analysis and surveys
- Plans, drawings, and designs
- Planning and investing into digital solutions and processes

- Small scale investments leading to lower CO₂ emissions
- Piloting new mobility solutions
- Experience exchange activities as joint seminars, study visits, surveys and trainings

Any project should use a suitable mix of these actions based on the project topic. The chosen mix of actions must be relevant for achieving the contribution to both the project and programme results.





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Sustainable Flow

Read more »

5. DECREASED CO2 EMISSIONS (1)





Project Idea Pitch

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3. JOINT CIRCULAR ECONOMY SOLUTIONS

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3. JOINT CIRCULAR ECONOMY SOLUTIONS

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PROGRAMME OBJECTIVE

6. IMPROVED EMPLOYMENT OPPORTUNITIES ON LABOUR MARKET

IMPROVED EMPLOYMENT OPPORTUNITIES

6. IMPROVED EMPLOYMENT OPPORTUNITIES ON LABOUR MARKET

Result indicator

Central Baltic Programme

- 1. Number of people with increased competitiveness on labour market
- 2. Number of organisations with applied anti-discriminatory policies
- 3. Number of people with increased entrepreneurship

Output indicators

- Participations in joint actions across borders
- Organisations co-operating across borders

Target group

• Less competitive groups (including young people under 25, people in pre-retirement, retired people, immigrants, and people with special needs and other less competitive groups) and companies.

Potential partners

 Organisations with competence and experience on labour market, organisations representing employees, employers, public authorities, organisations representing disadvantaged groups, and organisations with competence and experience on entrepreneurship.

INDICATIVE JOINT ACTIONS

- Awareness raising among target groups
- Designing and implementing trainings
- Incentives and services for employers
- Networking and dialogues between counterparts of labour market

- Digital tools for online skills development and working
- Entrepreneurship enhancing simulations and problem-solving exercises
- Mobility of participants
- Experience exchange and learning as result of joint implementation

All projects should use a **suitable mix of these actions** based on the project topic. The chosen mix of actions must be relevant for achieving the **contribution to both the project and programme results**.

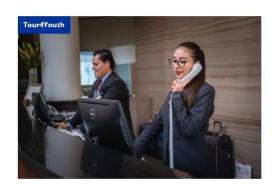






Silver Strategies

Read more »



Tour4Youth

6. IMPROVED EMPLOYMENT OPPORTUNITIES ON LABOUR MARKET (14)



SocEntYouth

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WE C Business



Take the Challenge!

Read more »



Women Online



PROGRAMME OBJECTIVE

7. IMPROVED PUBLIC SERVICES AND SOLUTIONS FOR THE CITIZENS

IMPROVED PUBLIC SERVICES



7. IMPROVED PUBLIC SERVICES AND SOLUTIONS FOR THE CITIZENS

Result indicator

- Solutions taken up or up-scaled by organisations:
 - 1. New joint cross-border public services or digitalized public services (by regular projects)
- 2. Practical solutions and improvement to public service (by small projects)

Output indicators

- Jointly developed solutions
- Organisations co-operating across borders

Target group

 People benefitting from improved services and solutions provided by public sector on all levels

Potential partners

• Public sector organisations on local, regional, and national levels.



What is a public service?

- A public service is <u>any service</u> intended to address specific needs pertaining to the aggregate members of a community.
- Public services are available to people within a government jurisdiction as provided directly through public sector agencies or via public financing to private businesses or voluntary organizations (or even as provided by family households, though terminology may differ depending on context).
- Other public services are undertaken on behalf of a government's residents or in the interest of its citizens.



Who does provide a public service?

- National government
- via government agencies via government owned public service providers (companies) via private companies (selected as result of procurement or otherwise (contract))
- Regional and local government
 via regional or local agencies
 via regional or local government owned
 public service providers (companies)
 Via private companies (selected as a
 result of procurement or otherwise
 (contact))
- Private companies
- NGOs
- Other options possible



STATUTORY MANDATE!!!

INDICATIVE JOINT ACTIONS

- Awareness raising
- Trainings and networking
- Feasibility studies
- Plans and designs (including strategic and land use planning)

- Improving participatory processes for developing services
- Improving public services and solutions
- Creating joint cross-border services
- Digitalising joint public services

All projects should use a **suitable mix of these actions** based on the project topic. The chosen mix of actions must be relevant for achieving the **contribution to both the project and programme results**.

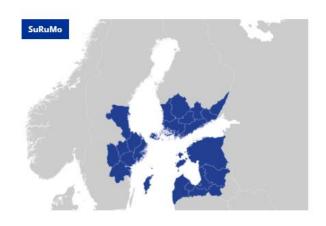




BREAKING BARRIERS

BREAKING BARRIERS

7. IMPROVED PUBLIC SERVICES AND SOLUTIONS FOR THE CITIZENS (3)



SuRuMo VINCE





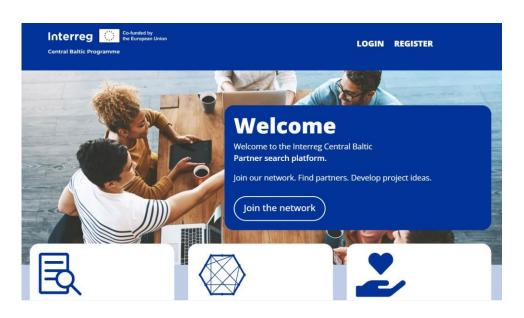
ANY OTHER IDEAS TO PITCH?





Register on our PARTNER SEARCH PLATFORM!

https://partnersearch-centralbaltic.eu/







WHAT TO THINK WHEN PLANNING A PROJECT?







- Establish a relevant and feasible partnership.
- Explain the relevance of the challenge your project aims to address.
- Elaborate a work plan of activities and relevant budget.
- Make sure to listen carefully to the advice given during the project idea consultation.
- Delve into the evaluation criteria detailed in the <u>Programme Manual</u> (Chapter 3.4).







- Avoid rushing through the process.
- Don't be discouraged in case you don't get funded on the first try.
- Don't rely on your previous experience with Central Baltic or other projects/programmes.
- Don't leave your submission to the last minute.





Write down your project idea to get feedback

Link to project idea form



Central Baltic Programme

Project idea form

Central Baltic programme 2021-2027

Provide a short and concise description on the indicated aspects of the project idea. Avoid repeating same things under different questions. To get more information on the Programme content, please find a draft of the Programme Document from our website at www.centralbaltic.eu/for-applicants/key-documents/

Indicative name of the project	
Targeted Programme Objective	
□ PO 1: More exports by SMEs	
□ PO 2: More new scaled-up growth companies	
□ PO 3: Joint circular economy solutions	
□ PO 4: Improved coastal and marine environment	
□ PO 5: Decreased CO2 emissions	
□ PO 6: Improved employment opportunities	
□ PO 7: Improved public services	



Get in touch with the Project Managers!

- 1. More exports by SMEs
- 2. More new scaled-up growth companies
- 3. Joint circular economy solutions
- 4. Improved coastal and marine environment
- 5. Decreased CO2 emissions
- 6. Improved employment opportunities on labour market
- 7. Improved public services and solutions for the citizens

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Activities and deadlines

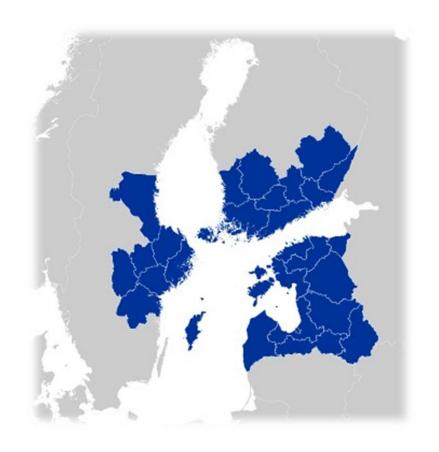
4th call open: April 9 - 30 april 2024

Keep an eye out for our applicant events!

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^{*}Infoseminar (in Latvian), 21.02.2024, online.

^{*}Infoseminar in Ekenäs, Finland, 21.02.2024





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