

Sustainable solutions from **Finland**

+ Latvia, Sweden & Estonia

Interreg  Co-funded by
the European Union

Central Baltic Programme

INGOs

AidEx Geneva
23–24 October 2024

Promoting Exports to International NGOs

The annual market for procurements from large international NGOs, such as the United Nations, Red Cross, IMF, World Bank, etc., amounts to a substantial \$20 billion. Despite this immense potential, numerous companies in the Central Baltic countries remain unaware of the sales and growth opportunities these markets present.

Addressing this challenge, the *Promoting Exports to International NGOs* (INGOs) project offers small and medium-sized enterprises (SMEs) a comprehensive range of services. The project partners provide useful up-to-date information, facilitate networking events, and link businesses with expert coaches and mentors. These actions serve the project's primary objective: to equip SMEs with the necessary tools to secure contracts with international non-governmental organizations.

Learn more:

centralbaltic.eu/project/ingos

atPodium Oy Ltd



Website: www.atpodium.com

Contact: Petri Virtanen, petri@atpodium.com

atPodium Oy Ltd is a consulting company specializing in educational development, bridging the gap between innovative learning, ****digital transformation****, and practical implementation in an accessible manner. We aim to inspire educational institutions, organizations, and individuals to embrace change and advance best practices in the education sector. Our comprehensive services include strategic planning for education, pedagogical development, integration of technological solutions, and evaluation of teaching methods. Our passion is to support our clients on their journey toward more effective and impactful learning by creating tailored solutions that meet their unique needs. We are committed to building sustainable, long-term partnerships with our clients and serving as their trusted advisor in the field of educational development.

BK-Hydrometa

Website: hydrometa.fi/en

Contact: info@bk-hydrometa.fi

A Natural Water Process: BK-Hydrometa Oy offers a wide range of surface and groundwater treatment plants and equipment to solve water contamination problems. Water can be polluted by heavy metals, soluble substances, mineral oils, phenols, arsenic, MTBE, cyanide, dissolved solids, gases etc. The treatment is chemical-free, using natural processes, but maximizing pollutant recovery. When used in rural areas, the plants can be connected to various power sources such as solar power and aggregates. The units are transportable and available for short- or long-term solutions for communities. One containerized plant can produce 120,000 – 360,000 liters of potable water daily, depending on water quality and the nature of the contamination.

BK-Hydrometa Oy is a Finnish company (est. 2011) and acts under ISO 9001 accreditation since 2020. The company holds the EU Environmental Technology Verification (ETV) status for water treatment.

Block Solutions



Website: block-solutions.com

Contact: Markus Silfverberg, Founder, markus@block-solutions.com

Block Solutions Oy is a pioneer in sustainable building technology, using locally sourced recycled materials to support environmental stewardship and the UN's SDGs. They innovate construction practices to reduce waste and enhance resource efficiency, contributing to a circular economy and sustainable urban development. The company also focuses on local job creation, fostering economic growth in communities. By collaborating with architects, builders, and developers, they provide eco-friendly solutions for diverse projects. Their commitment to sustainability, innovation, and local sourcing aims to positively impact the environment and society.

Cognuse



Website: www.conurse.net

Contact: CPO and Co-founder Karmen Markov, karmen@cognuse.com

CoNurse is a digital health platform that enhances patient outcomes and healthcare workforce well-being by transforming clinical protocols into digital checklists and instructions. It supports various healthcare settings, including hospitals and home care. CoNurse provides real-time guidance to reduce errors and improve patient safety, supports junior nurses and students, and manages medical device lifecycles. The platform includes a mobile app, CMS, and a statistics dashboard for data-driven decisions. CoNurse addresses challenges like nurse burnout by easing administrative burdens and improving staff retention, ensuring high standards of care.

Council for Creative Education (CCE) Finland



Website: ccefinland.org

Contact: Heramb Kulkarni, heramb.kulkarni@ccefinland.org

Council for Creative Education (CCE) Finland specializes in designing creative and innovative educational solutions based on Finnish pedagogy. We provide consultancy services for schools, educators, and policymakers in over 40 countries. Our services include school accreditation, teacher training, curriculum design, and developing AI-enabled schools. Additionally, we organize international education tours, exchange programs, and research collaborations. Our SISU Box offers a Finnish preschool in a box, enabling scalable early childhood education, while the Satu Yoga Cubes promote physical activities and mental well-being for children and teachers.

Euroflite



EUROFLITE

BY WIHURI AVIATION

Website: www.euroflite.com

Contact: sales@euroflite.com

Euroflite is committed to supporting humanitarian work and disaster response.

The Nordic expertise and global network enable Euroflite to deliver prompt, reliable, and versatile charter solutions to assist humanitarian work in passenger and cargo transportation. Our capability to operate in diverse environments, including conflict zones, sets us apart.

As a group Euroflite have been serving the United Nations agencies, the Red Cross movement, NGOs and several governments.

Hellon

hellon

Website: www.hellon.com

Contact: Sales Director Kalle Lamminpää, kalle.lamminpaa@hellon.com

Hellon is the world's most awarded innovation consultancy, specialising in solving high-impact cases globally and locally.

Since 2009, we have helped organizations define their vision, focus on strategic and impactful opportunities, and turn them into reality. Our human-centric approach has, among other things, supported clients in fundraising for humanitarian efforts and attracting blood donors through digital channels.

We are committed to driving change, mobilizing individuals for humanitarian causes, and empowering organizations to make better decisions for a better world.

Karugrid



Website: karugrid.com

Contact: info@karugrid.com

KaruICE – Smart off-grid solar for private mobile

KaruICE is a self-contained off-grid (or hybrid) solar power solution for private mobile and other environments where certain power loads need get power 24/7, but it is necessary to support secondary use cases as well. KaruICE standard solution has been dimensioned to serve a small private 4G network with surplus capacity to support a surrounding community and different productive use cases. It is modular unit, KaruICE standard solution power and energy dimensions can also be scaled up to meet the needs.

KaruICE is housed in a wall mountable lockable outdoor cabinet. For allowing easy installation the cabinet comes with holders for the heavy components (battery and inverter/charger) so that these can be inserted when the cabinet is in place.

Lytefire



Website: lytefire.com/en

Contact: Urs Riggerbach, urs.riggerbach@lytefire.com

Since 2012 we are working on reducing deforestation and empowering people with powerful solar heat to bake, roast, and cook for communities and run micro-businesses. Lytefire turns sunlight into heat up to 300°C. It's robust and very well adapted to sunny countries. It's designed for efficiency and durability, and requires no electricity. In addition, we offer different training modalities to promote local production and sustainable entrepreneurship. These are also available as training-of-trainers for large projects.

Meyer Floating Solutions



Website: meyerfloatingsolutions.com

Contact: inquiries@meyerfloatingsolutions.com

MEYER Floating Solutions specializes in providing innovative, durable floating structures for various environments. While the company is known for its high-end projects, it also offers solutions tailored to humanitarian needs, focusing on practical and sustainable designs that address challenges like housing, sanitation, and infrastructure in vulnerable or disaster-affected areas. Our adaptable floating platforms can be deployed as emergency shelters, medical units, or community spaces in flood-prone or coastal regions. By leveraging maritime expertise, MEYER Floating Solutions is committed to delivering resilient, functional infrastructure where it's needed most.

Molnix



Website: molnix.com

Contact: Johan Ehnberg, johan@molnix.com

Molnix Rapid Personnel Manager (RPM) is an innovative solution to mobilize your top people to disaster areas, development projects or crisis zones. RPM is a complete human resource management system to manage staff, security, training, work contracts and more. It is specifically designed to serve HR needs where speed, automation and a global workforce as well as global operations are key.

RPM is powering many of the largest humanitarian organizations of the world, such as IFRC, Plan International, Care International and Red Cross and Red Crescent societies. It is easy to adopt and your existing roster is migrated in the process. RPM enables easy secondments, and has a unique way of sharing of reports, best practices and developments between organizations while reducing your expenses.

Nordic Production Group OÜ (NPG)



Website: npg.ee

Contact: Kadri Jürgenson, Head of Procurement kadri@npg.ee

Nordic Production Group (NPG) unites production factories and service providers to meet clients' needs through experienced, competent general contracting and supply chain monitoring. With nearly 10 years in public procurements, NPG excels in managing contracts for both private and public sectors, ensuring quality and risk management. Their diverse team offers global services, handling all supply chain aspects from inquiry to delivery. NPG provides personalized service for complex projects, covering steel, wood, concrete, plastic, defense products, doors, windows, clothing, and support services. Certified with EN ISO 9001:2015 and EN ISO 14001:2015, NPG is committed to quality and sustainability.

TeachersPro



Website: teacherspro.com/en

Contact: CEO & Founder, Federico Malpica Basurto, fmalpica@escalae.org

Continuous Professional Development of Teachers, Reimagined! TeachersPRO is a community-driven international platform with more than 50.000 teachers, based on a unique Instructional Design of Triple Support (peer-to-peer review system, learning analytics tool for institutional support, and our exclusive AI Mentoring) as well as a powerful recognition system (in the form of badges, metrics, academic diplomas, and the possibility of certifying teaching competencies with University of Turku, Finland) that ensures transfer to professional practice through Lifelong Learning Challenges within a Framework of 16 Pedagogical Competencies and more than 100 skills, based on the best of Finnish pedagogy for teacher professional development, suitable for every kind of teacher and trainer!

Tespack



Website: www.tespack.com

Contact: info@tespack.com

Tespack provides access to green energy infrastructure and Internet in off-grid regions thanks to their smart mobile micro-grid systems that combine solar energy, smart power electronics, deep learning features and audiovisual technology. Agencies such as UNICEF, UNDP, UNFPA, Save the Children and many others, are using Tespack's smart energy systems on projects around education, agriculture and healthcare, in carrying out training and workshops in remote regions. Tespack is solving the last mile connectivity and energy access challenges

Thermidas

Website: thermidas.fi

Contact: info@thermidas.fi

The Thermidas IRT-384 Tablet is a portable, all-in-one thermal imaging system that supports faster medical decision-making in crisis areas. It allows the medical staff to quickly capture thermal images of the patients and analyze them instantly on the spot.

A high-resolution thermal camera and dedicated thermography software make the IRT-384 Tablet ideal for field hospitals in challenging conditions. Plastic surgeons and prosthetists are already using Thermidas' solutions in Ukraine to monitor the rehabilitation progress of wounded patients.

Key areas of use in crises:

- Identifying the best sites for skin grafting
- Monitoring the healing process
- Assessing the fit of a prosthesis
- Localizing inflammatory areas

Interreg



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INGOs

**BUSINESS
TURKU**

**BUSINESS
TAMPERE**

LATVIAN
A logo consisting of a 3x3 grid of squares, with the bottom-right square colored red and the others grey.
IT CLUSTER

**RI
SE**

A logo consisting of three orange curved lines meeting at a central point, resembling a stylized 'Y' or a network node.
Tehnopool